

**MMISSION** 

3235-0123 OMB Number: February 28, 2010

Expires: Estimated average burden

#### ANNUAL AUDITED REPORT Processing hours per response..... 12.00 Section FORM X-17A-5 PART III. FEB 29 2008

FACING PAGE Washington, DC-Information Required of Brokers and Dealers Pursuanto Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	January 1, 2007	_ AND ENDING	December 31, 2007		
MM/DD/YY			MM/DD/YY		
A. REG	ISTRANT IDENTIFIC	ATION			
NAME OF BROKER-DEALER: TRACE	ing Partners, -	Inc.	OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		x No.)	FIRM I.D. NO.		
175 Strafford Avenue, Suite One	<u>.</u>				
	(No. and Street)	-			
Wayne	Pennsylvania		19087		
(City)	(State)	(7	Zip Code)		
NAME AND TELEPHONE NUMBER OF PER Francis G. Mitchell	SON TO CONTACT IN R	EGARD TO THIS REP	PORT 610-975-4500		
		•	(Area Code – Telephone Number		
B. ACCO	UNTANT IDENTIFIC	ATION			
NDEPENDENT PUBLIC ACCOUNTANT who Beucler, Kelly & Irwin, Ltd.	ose opinion is contained in	this Report*			
(N	ame – if individual, state last, firs	t, middle name)			
125 Strafford Avenue, Suite 116	Wayne	Pennsylv	vania <u>190</u> 87		
(Address)	(City)	(State)	(Zip Code)		
CHECK ONE:		-	_		
☑ Certified Public Accountant		تمنا	increased.		
☐ Public Accountant	•	MA	IR 2.7 2008 E		
Accountant not resident in United	States or any of its possess	ions.	IN S. I. VARIS E		
FC	OR OFFICIAL USE ON	Y Fil	VANCIAL		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

Ι, _	<u>Francis</u>	G. Mitchell	<del></del>	<u></u>		ar (or affirm) that, to the best
my	knowledge and	belief the accompa	mying financial	statement ar	d supporting schedules	pertaining to the firm of
of		ar chers, The.		20 N7	are true and correct.	. I further swear (or affirm) th
· ·			iotor prin	oinal officer	or director has any pro-	prietary interest in any account
		•			or uncotor has any pro-	priorary moreov in any account
clas	ssified solely as t	hat of a customer,	except as follow	ws:		
					· <del></del>	
	<u> </u>	<del></del>				
					7 0	
ſ		TH OF PENNSYLVA	NIA	_	Francis D.	nutchell
		ARIAL SEAL OTKA, Notary Public	•	=	Signatu	ire
	Radnor Two	., Delaware County			1050 > 5.15	<del>.</del>
	My Commission Ex	rpires December 23, 2	2011		PRESIDENT	
	Δ			-	Title	:
	Denuse	Model	a		•	
	Notar	Public	<del></del>			
This	s report ** conta	ins (check all appl	icable boxes):			
	(a) Facing Page		•			
		Financial Condit	ion.			
	(c) Statement of					
团	(d) Statement of	Changes in Finar	icial Condition.	<b>.</b>	0 1 Th	:4-1
N X	(e) Statement of	Changes in Stock	holders' Equity	or Partners	or Sole Proprietors' Ca	арпат.
Ľ	(f) Statement of	Changes in Liabi	lities Subordina	ted to Claim:	s of Creditors.	
	(g) Computation	of Net Capital.	. CD D -		business to Pula 1502 2	•
[X]	(h) Computation	for Determination	n of Keserve Ke	quirements i	Pursuant to Rule 15c3-3	'. 2
	(i) Information	Relating to the Po	ssession or Con	troi Kequirei	nents Under Rule 15c3	-J. ital Tinder Dule 15c3-1 and the
	(j) A Reconcilia	tion, including ap	propriate explan	anon or me C	omputation of Net Cap	ital Under Rule 15c3-1 and the
-	Computation	for Determination	n of the Reserve	Requiremen	ts Under Exhibit A of	lition with respect to methods
Ŭ (	(K) A Reconcilia consolidation		audited and unai	idited States	ients of Financial Conc	mion with respect to memors
29 ,	consolidation (1) An Oath or A					
		e SIPC Supplemer	ital Report			
	(m) A copy of m	ribing any materia	l inadequacies fo	ound to exist	or found to have existed	since the date of the previous a
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Statement of Financial Position

December 31, 2007

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### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors Trading Partners, Inc. Wayne, Pennsylvania

We have audited the accompanying statement of financial condition of Trading Partners, Inc. (an S Corporation) as of December 31, 2007 that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Trading Partners, Inc. as of December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

February 27, 2008

Beucler, Kelly & Irwin, Ltd.



## Statement of Financial Condition December 31, 2007

## **Assets**

Current Assets		
Cash and cash equivalents	\$	17,913
Commissions receivable	<del>-</del>	261
Prepaid expenses		2,747
Total Current Assets		20,921
Property and Equipment		
Equipment, net of accumulated depreciation of		
of \$13,774		439
	•••••	
Total Property and Equipment		439
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Other Assets		
Investments		94,010
Rental deposits		120
T . 101		0.4.400
Total Other Assets		94,130
Total Assets	\$	115,490
10141110000	<del>-</del>	113,170
Liabilities and Stockholder's Equity		
Liabilities and Stockholder's Equity		
Current Liabilities		
Accounts payable and accrued expenses	\$	1,045
	<u> </u>	
Total Current Liabilities		1,045
	<del></del>	
Stockholder's Equity		
Common stock (.01 par value, 10,000 shares authorized,		
1,000 shares issued and outstanding)		10
Additional paid-in capital		79,920
Retained earnings		0
Accumulated other comprehensive income		34,515
Total Stockholder's Equity		114,445
Total Liabilities and Stockholder's Equity	\$	115,490

Notes to Statement of Financial Position

<u>December 31, 2007</u>

#### Note 1 - Organization and Line of Business

Trading Partners, Inc. was incorporated in Pennsylvania on June 10, 1988. The Company is a FINRA registered broker dealer and realizes commission income from securities trading on behalf of institutional investment firms and others located throughout the United States. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

### Note 2 - Summary of Significant Accounting Policies

#### **Income Taxes**

The Company has elected to be taxed as an S Corporation whereby all income is taxed directly to the stockholder. Accordingly, the Company does not record a provision for income taxes.

#### Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers all highly liquid investments purchased with a maturity date of three (3) months or less as cash and cash equivalents.

#### **Property and Equipment**

Property and equipment are stated at cost. Depreciation is provided on the straight-line method over the useful lives of the assets. Maintenance and repairs are charged to expense as incurred; major renewals and betterments are capitalized. When items of property and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

#### **Commission Income**

Commission income and related expenses are recognized on a settlement date basis.

#### **Income Taxes**

The Company has elected S Corporation status under the Internal Revenue Code and under the Pennsylvania law. Accordingly, it is not subject to any federal or state income taxes. The stockholders are required to include in their income tax returns their share of the Company's taxable income or loss.

#### Pension Expense

The Company maintains a SAR - SEP Plan for all of its employees. An employee ay defer up to the lesser of 25% of compensation or \$15,000 in 2007 and the employer may make a discretionary contribution. The Company made no discretionary contributions in 2007.

Notes to Statement of Financial Position

<u>December</u> 31, 2007

### Note 2 - Summary of Significant Accounting Policies - Continued

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Note 3 - <u>Liabilities Subordinated to Claims of Creditors</u>

There are no liabilities subordinated to claims of creditors at December 31, 2007.

### Note 4 - Net Capital Requirements

The Company is subject to the Securities an Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which required the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2007, the Company had net capital of \$87,589 which was \$82,589 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0.0119 to 1.

#### Note 5 - Investments

The investments held by the Company are stated at quoted market value. Investments are accounted for as available-for-sale securities. Cost of securities sold is determined under the first-in-first-out method. At December 31, 2007, investments consist of the following:

Quantity	Investment	Cost	Market Value	Unrealized Gain (Loss)
1,000	The NASDAQ Stock Market, Inc Common stock	\$ 17,800	\$ 49,490	\$ 31,690
500	Countrywide Financial Corp Common stock	4,425	4,470	45
1,000	Goldcorp Inc. New - Common stock	30,890	33,930	3,040
500	Xm Satellite Radio Holdings Inc Common stock	6,380	6,120	(260)
		\$ 59,495	\$ 94,010	\$ 34,515

#### Note 6 - Leases

The Company leases office space from its sole stockholder under a year to year lease. Rent expense paid to the stockholder in 2007 was \$24000.

Notes to Statement of Financial Position

<u>December 31, 2007</u>

## Note 7 - Concentration of Credit Risk

Financial instruments which potentially subject the Company to concentration of credit risk consist of cash deposited with financial institutions, which exceed FDIC insured limits from time to time.

